

Elevate PERFORMANCE
Accelerate GROWTH
Generate PROFITS

Natch Trailer



### BRIDGE THE GAP, GROW YOUR BUSINESS.

**Think about this...** No matter where you're at now, there is someplace you want to go with the growth and success of your business. In every situation, there is a gap and people feel that gap is truly unique to them.

#### Organizations are dealing with...

- Increased Competition
- Struggling to Retain Top Talent
- Disruption From Many Directions

Ford has worked with top brands throughout the world, small and large, from start-ups to billion-dollar brands, helping them produce higher levels of personal and professional success.

THE GAP ALWAYS COMES DOWN TO ONE OR MORE OF THESE THREE AREAS:







Strategy



**Tactics** 

Once you are clear on the gap and put the right mindset, strategies, and tactics into place, the results are extraordinary. **The Accelerated Growth System<sup>TM</sup>** uncovers the path and the processes to drive exponential growth year after year.

### FORD'S MOST REQUESTED PRESENTATIONS:

### Business Growth Acceleration

Maximize Your Findability, Accountability, and Profitability

### Remarkable Customer Engagement

Creating a Customer-Centric Culture That Drives Repeat & Referral Sales

# Winning Workplace Strategies

How To Find, Engage, & Retain Top Talent

### Superpower Success

Unleash Your Inner Superhero To Bust Through Barriers & Ignite High Performance

### Innovative Marketing Mastery

Leveraging Your Brand To Build Relationships & Skyrocket Your Sales

# Your Digital Footprint Needs New Shoes

Driving Traffic and Building Your Online Reputation to Grow Your Business MASTERING
AI & CHATGPT
IN YOUR
BUSINESS

In an era dominated by technology, understanding and integrating AI is vital for every team member, business owner, or executive.



**Hot Speaking Topic** 

### **Harnessing AI for Business Growth**

Embrace the future and stay ahead of the competition.

Today's business environment isn't just changing; it's accelerating. Those not informed and embracing next-gen technologies, especially Artificial Intelligence (AI), risk avoidable pitfalls and being left behind.

- Experience the magic first-hand with dynamic live demos that bring out the best of AI and ChatGPT, making clear their tangible impact on your business.
- Master the techniques of creating potent prompts that amplify the efficacy of AI & ChatGPT, enhancing your communication channels and solving business challenges effortlessly.
- Explore how AI and ChatGPT are reshaping the way we approach business growth, operational efficiency, and 5-star customer experiences.
- Discover the Do's and Don'ts of Al integration, ensuring your transition into the Al age is smooth, efficient, and profitable.

Ford Saeks has redefined the formula for business success, generating over a billion dollars in sales worldwide for companies ranging from start-ups to Fortune 500s. As CEO of Prime Concepts Group and hall of fame keynote speaker, Ford specializes in helping businesses accelerate sales, capture market share, and ignite innovation. He founded over ten companies, authored six books, has been awarded three U.S. patents, and received numerous industry awards. His expertise extends to Al prompt engineering, where he is renowned for training Al to craft compelling content that drives engagement and results.

Watch Speaker Reel and Excerpts at:







## **MOVE FORWARD...** FASTER







### 4 Reasons Why Brands Love Working with Ford

- Ford knows how important it is to anticipate future trends, adapt to changing buyer behaviors and help others seize opportunities.
- 2. His presentations are high-energy, topical, and engaging. They're perfect for participants in different roles and levels of experiences.
- 3. Your audience members will gain fresh insights, equipped with actionable takeaways that are in alignment with your event outcomes.
- 4. As the opening keynote speaker, he will kick off your conference with a bang. As the closing keynote speaker, he will ensure your attendees leave with a prioritized massive action plan.

#### About Ford Saeks

**Business Growth Accelerator** 

- Hall of Fame Keynote Speaker
- Business Consultant
- Successful Entrepreneur
- Research-Based Thought Leader
- Author of 5 business books
- Companies
- Inventor & Multiple Patent Holder
- Avid Gravel Cyclist

Just a few of the many brands that trust Ford to help accelerate their results













































## YOUR GUIDE TO GROWTH

Meeting planners love Ford Saeks because he exceeds expectations with customized presentations that are on-target, on-theme, and value-added.



"If we stopped our event today on day one, we've already got a wealth of knowledge and content we can take home and apply, and it's been a success already."

- Ben Lively, Sales Coach, U.S. Lawns

"Our franchisees valued Ford's great content and dynamic delivery style—he did his homework and really understood our brand and our franchisee's challenges."

- Bridget Sypolt, Director of Meetings, Gold's Gym International





"Ford Saeks was our guest speaker at a recent Area Developer Retreat and our attendees absolutely LOVED him! His material was 'spot-on' for what we wanted delivered and his actionable take-aways truly resonated with our team."

- Karen Halman, Director of Training, Liberty Tax

"We booked Ford for our national convention and hoped he'd live up to all the hype we'd heard. He EXCEEDED the hype. His keynote knocked it out-of-the-park and his break-out session was full to overflowing—not only with attendees, but with usable, salient, practical ideas for our members' businesses."



— Cynthia Hereth, Meeting Planner, Restoration Industry Association (RIA)



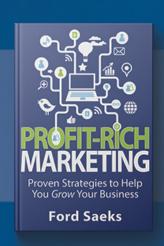
"Ford put much effort into understanding our company and developing a program that would successfully meet our objectives. His attention to detail and extensive preparation were impressive, and we look forward to inviting him back in the future."

— S. Erker, Bank of America

### BEST SELLING AUTHOR ON BUSINESS GROWTH







Let's Discuss Your Needs for Your Next Conference, Training, or Event.

Call/Text (316) 207-6718 or Visit ProfitRichResults.com

